Governing Members Adelphi University - Hudson Valley Center School of Social Work Astor Services for Children and Families Bard College Cary Institute of Ecosystem Studies Columbia County Supreme Court Law Library Columbia Memorial Hospital Culinary Institute of America Dominican College **Dutchess BOCES S.L.S** Ellenville Regional Hospital Finkelstein Memorial Library Franklin D. Roosevelt Library Good Samaritan Regional Medical Center Greater Hudson Valley Health Systems (Catskill Regional Medical Center) Greater Hudson Valley Health Systems (Orange Regional Medical Center) Greene County Courthouse The Hastings Center Library HealthAlliance Hospital: Broadway Campus HealthAlliance Hospital: Mary's Avenue Campus Helen Hayes Hospital Historic Huguenot Street Margaretville Hospital: HealthAlliance of the Hudson Valley Marist College Marlboro Free Library Mechon L'Hoyroa Community Library Mental Health America of Dutchess County Middletown Thrall Library Mid-Hudson Library System Mohonk Preserve - Daniel Smiley **Research Center** Mount Saint Mary College Nathan S. Kline Institute for Psychiatric Research New York Supreme Court Library, Ulster County Courthouse Newburgh Free Library Northern Dutchess Hospital: A Health Quest Affiliate Nyack Hospital Orange-Ulster BOCES S.L.S. Putnam Hospital: A Health Quest Affiliate Ramapo Catskill Library System Rockland BOCES S.L.S. Roosevelt-Vanderbilt Historical Association Salvation Army Library St. Luke's Cornwall Hospital St. Thomas Aquinas College Sullivan BOCES S.L.S SUNY Columbia-Greene Community College

SUNY Dutchess Community College SUNY New Paltz SUNY Orange Community College SUNY Rockland Community College

SUNY Sullivan Community College SUNY Ulster County Community College TouroCOM Middletown Medical Librarv Ulster County BOCES S.L.S Unification Theological Seminary United States Military Academy Library Vassar Brothers Medical Center: A Health Quest Affiliate

Vassar College Library

HRVH Members

Bronxville History Center Chatham Public Library Chester Historical Society City of Newburgh Cornwall Public Library Ellenville Public Library & Museum Friends of Historic Kinaston Goshen Public Library & Historical Society Greater Hudson Heritage Network Greene County Library Association Greenwood Lake Public Library Haviland-Heidgerd Historical Collection, Elting Memorial Library Historic Red Hook Historical Society of Rockland County Hudson River Maritime Museum Hudson River Valley Institute Hudson Valley Visual Arts Consortium Irvington Public Library Liberty High School Library Media Center Library Association of Rockland County Locust Grove Historic Estate Museum Village Moffat Library of Washingtonville New Rochelle Public Library Nvack Librarv Orange County Historical Society Orangetown Historical Museum Archives Palisades Parks Conservancy, Inc. Plattekill Library & Historical Society Putnam County Historian's Office Rhinebeck Historical Society Saugerties Public Library Scarsdale Public Library Somers Historical Society Sound and Story Project of the Hudson Valley Stone Ridge Library Town of New Paltz Town of Washington Village of Millbrook Historic Society **Trinity Pawling School** Tuxedo Park Library Ulster County Historical Society Walden Josephine-Louise Public Library West Hurley Public Library Wilderstein Preservation Woodstock Public Library District

Southeastern Community

We rely on assistance from members to enhance our services. This year, volunteers convened and hosted Special Interest Groups (SIGs), hosted social events, were involved with active committees, advised on new and existing programs and services, and served on award committees. The behind-the-scenes hard work done by committee members and other volunteers is what makes Southeastern's ongoing service possible. The four standing committees are:

- Continuing Education (CE)
- Digital Advisory Committee (DAC)
- Hospital Library Services Program (HLSP)
- Regional Interlibrary Loan Committee (RIC)



Southeastern Staff

Tessa Killian

Executive Director Judy Fischetti Member Services Librarian Jennifer Palmentiero **Digital Services Librarian** Zachary Spalding Systems Manager **Carolyn Bennett Glauda** Member Services Librarian for Education and Outreach Moshe Siegel Office Manager Alice Graves Hospital Library **Program Manager** Danielle Poidomani

Bookkeeper

Southeastern's Mission:

and professional development opportunities to enhance the

Southeastern's Vision:



Board of Trustees

Mary Ellen Leimer, President Kari Mack. Vice President Amy Schuler, Treasurer Laura Streett, Secretary Cathy Carl, Asst. Secretary & Treasurer Barbara Petruzzelli. Immediate Past President

Merribeth Advocate Frank Appell **Rebecca Gerald Robert Hubsher** A. Floyd Lattin Stephan J. Macaluso Ellen Rubin **Charles Thomas Duane A. Watson**



2016-2017 Annual Report





Strategic Plan for 2016 - 2019

The Board of Trustees approved a new Strategic Plan in July 2016. The plan includes a new Mission and Vision statement for the Council, as well as three goals that will empower the council to better meet member needs. Here are the accomplishments already made during the plan's first year.

GOAL 1: Build organization capacity and resources to enable Southeastern to sustain and enhance member services.

Trustees updated the bylaws to be flexible and to reflect the new mission. We added a membership category for individuals and provided clarity for benefits available to members and members of member library systems.

GOAL 2: Increase awareness of Southeastern and its services to optimize the involvement and support of current and potential members. Southeastern continues to offer more opportunities for members to network and learn in both formal and more social settings.

GOAL 3: Target and enhance services to better meet member needs. All of the Council's service areas are meeting this goal. Professional development programing continues to expand and several special interest groups meet regularly. Southeastern released a new version of SEAL and we launched EmpireADC.



Students participated in Southeastern CE Classes



12%

Improvement to fulfillment in the first year of SEAL 2.0

Resource Sharing 2016-2017

- In 2016, SEAL 2.0 launched, including a virtual union catalog using Index Data's Master Key software.
- Staff from 136 libraries placed 1,240 requests.
- Of those 927 were filled (75%).
- Southeastern staff placed 460 ILL requests on behalf of members via Docline, OCLC, and SEAL.
- MISP subsidized the cost of 318 ILL requests.
- Staff at 136 libraries attended training classes and are currently using SEAL 2.0.

Hudson River Valley Heritage

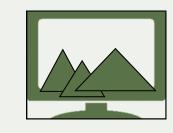
HRVH turned 10 this year! The website continues to be a source of information for students, teachers, researchers, authors, film makers and the general public.

This year, we added the following collections to the wealth of historic treasures:

- Vincent Astor Collection
- Cary Institute of Ecosystem Studies Newsletter Collection
- New Paltz in the Civil War online exhibitionTen newspaper titles

471,950

Visits to HRVH.org in 2016



Hospital Libraries

The Hospital Library Services Program (HLSP) allows Southeastern's hospital librarians the opportunity to work collaboratively to enhance services and meet demand for peer-reviewed literature. HLSP also provides continuing education, access to a federated search system for one-stop searching for all electronic resources, reduced vendor pricing, and additional cost savings thanks to a Southeasternadministered state subsidy.

Medical Information Services Program (MISP) subsidizes the delivery of peer-reviewed medical information to all types of libraries in the region, including public, school and academic libraries.





Per-bed

e-resources

savings for

librarian-

staffed

hospitals



Financial Report for the Year Ended June 30, 2016	Local and New York State Aid	Federal Aid
Revenue:		
Membership Dues	\$36,060	-
NY State Sources	\$733,434	-
Contracts with Other Libraries	\$264,018	-
Interest and Dividends		
Rental Income		
Miscellaneous Receipts		
Total Revenue		
Expenses Paid:		-
Salaries and Wages	\$353,778	-
Employee Benefits	\$142,986	-
Library Materials	\$196,274	-
Computer Equipment	\$4,016	-
Advertising	\$133	-
Repairs and Maintenance	\$26,260	-
Depreciation	\$25,468	\$1,382
Professional Fees	\$38,416	-
Grants to Member Libraries	\$45,927	-
Dues and Subscriptions	\$1,108	-
Contracts with Other Libraries	\$71,864	-
Travel	\$15,946	-
Insurance	\$1,948	-
Office Expense	\$18,038	-
Vehicle Expense	\$627	-
Interest Expense	\$11,502	-
Income Tax	\$1,507	-
Total Expenses	\$955,798	\$1,382
Change in Net Assets	\$127,405	\$(1,382)
Net Assets Beginning		
Net Assets Ending		