Welcome to the Tech-Talk Database (www.tech-talk.com). Login in with your organization's member username and password. Use these communication techniques to work better with others.

TECH-TALK DATABASE
Go to: Search by TOPIC, "COMMUNICATIONS: POWER WORDS"

1. **WHAT MAKES YOU SAY THAT**: This open-end question reveals high-quality information.
   https://www.tech-talk.com/talking-thank-you-what-makes-you-say-that.html

2. **WHAT IS "ONE" THING**: Someone's upset. Ask "What is one thing that disturbs you?"
   https://www.tech-talk.com/switch-favorite-to-one.html

3. **SCALE OF 1 - 10**: Measuring how important a feeling is helps you focus on a solution.
   https://www.tech-talk.com/talking-how-strongly-do-you-feel-about-it.html

4. **MEAT STORY**: Repeat the problem and what you want as the solution.
   https://www.tech-talk.com/comm-principles-resolving-confict.html

5. **BECAUSE**: One of the most powerful words to use in all communications.
   https://www.tech-talk.com/email-the-magic-of-a-single-word-because.html

6. **SO THAT**: Convince others in writing and talking with these two winning words.
   https://www.tech-talk.com/talk-write-always-add-so-that.html

7. **HOW DO YOU FEEL ABOUT:** Using the "feel" word gets a more positive response.
   https://www.tech-talk.com/talk-write-ask-how-you-feel-about-something.html

8. **TELL ME MORE:** When you need a minute to gather your thoughts, or don't understand.
   https://www.tech-talk.com/talk-write-tell-me-about-that.html

9. **WHAT MAKES YOU ASK THAT:** A kissing cousin to #1.
   https://www.tech-talk.com/what-makes-you-say-ask-that.html

10. **WOULD YOU BE WILLING:** Want to gain more agreement, use this phrase.
    https://www.tech-talk.com/would-you-be-willing.html
    https://www.tech-talk.com/talk-write-would-you-be-willing-to.html

11. **FAIR AND REASONABLE**: Reach a solution that others like and agree to.
    https://www.tech-talk.com/talk-write-fair_and_reasonable.html

12. **WOULD YOU CONSIDER:** No one is offended by being asked to "consider" something.
    https://www.tech-talk.com/talking-would-you-consider.html
    https://www.tech-talk.com/willing-to-consider.html

13. **REPEAT AND PARAPHRASE:** Show you are listening and care with this technique.
    https://www.tech-talk.com/talk-write-repeat-first.html