### Financial Report for the year ended June 30, 2017

#### Revenue:
- **Membership Dues**: $38,173
- **NY State Sources**: $764,210
- **Contracts with Other Libraries**: $260,710
- **Interest and Dividends**: $4,332
- **Rental Income**: $27,015
- **Miscellaneous Receipts**: $19,449

**Total Revenue**: $1,113,889

#### Expenses Paid:
- **Salaries and Wages**: $401,672
- **Employee Benefits**: $171,413
- **Library Materials**: $216,465
- **Computer Equipment**: $4,719
- **Advertising**: $138
- **Repairs and Maintenance**: $30,835
- **Depreciation**: $24,068
- **Professional Fees**: $48,983
- **Grants to Member Libraries**: $57,960
- **Dues and Subscriptions**: $1,764
- **Travel**: $11,996
- **Insurance**: $10,622
- **Office Expense**: $16,473
- **Vehicle Expense**: $1,664
- **Interest Expense**: $13,026

**Net Assets**: $988,467

**Total Expenses**: $1,091,882

**Change in Net Assets**: $22,007

#### Southeastern Staff
- **Tessa Killian**: Executive Director
- **Judy Fischetti**: Member Services Librarian
- **Jennifer Palmentiero**: Digital Services Librarian
- **Zachary Spalding**: Systems Manager
- **Carolyn Bennett Glauda**: Education and Outreach Librarian
- **Moshe Siegel**: Office Manager
- **Alice Graves**: Hospital Library Services Program Manager
- **Liz Gurdin**: Finance Manager

#### Board of Trustees
- **Mary Ellen Leimer**: President
- **Kari Mack**: Vice President
- **Barbara Petruzzelli**: Immediate Past President
- **Laura Streett**: Secretary
- **Cathy Carl**: Assistant Secretary & Treasurer
- **Amy Schuler**: Treasurer
- **W. Mark Colvson**: Advocate
- **Merribeth Advocate**: Ellen Rubino
- **Rebecca Gerald**: Robert Hubsher
- **Duane A. Watson**: Mary Jo Russell
- **A. Floyd Lattin**: Charles Thomas

#### Southeastern’s Mission:
The mission of Southeastern New York Library Resources Council is to provide access to information, resources, support, networking, and professional development opportunities to enhance the services of its member organizations.

#### Southeastern’s Vision:
Through the provision of excellent services and resources, members will recognize Southeastern New York Library Resources Council as a leader and facilitator for regional library issues.

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- from the 2017 member satisfaction survey

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**Southeastern NY Library Resources Council**
21 S. Elting Corners Rd.
Highland, NY 12528
(845) 883-9065
www.senylrc.org

Southeastern NY Library Resources Council is a member of Empire State Library Network (ESLN)
Governing Members
Adelphi University - Hudson Valley Center for Social Work
Astor Services for Children and Families
Bard College
Cary Institute of Ecosystem Studies
Columbia County Supreme Court Law Library
Culinary Institute of America
Dutchess BOCES S.L.S.
Ellenville Regional Hospital
Finkenstein Memorial Library
Franklin D. Roosevelt Library
Good Samaritan Regional Medical Center
Greater Hudson Valley Health Systems (Catskill Regional Medical Center)
Greater Hudson Valley Health Systems (Orange Regional Medical Center)
Greene County Courthouse
The Hastings Center Library
HealthAlliance Hospital: Broadway Campus
HealthAlliance Hospital: Mary’s Avenue Campus
Helen Hayes Hospital
Historic Huguenot Street
Margaretville Hospital
HealthAlliance of the Hudson Valley
Mariot College
Marboro Free Library
Mechon L’Hoyia Community Library
Mental Health America of Dutchess County
Mid-Hudson Thrill Library
Mid-Hudson Valley Library
Mohonk Preserve - Daniel Smiley Research Center
Monticello Nyack Hospital
Mount Saint Mary College
Nathan S. Kline Institute for Psychiatric Research
New York Supreme Court Library: Ulster County Courthouse
Newburgh Free Library
Northern Dutchess Hospital: A Health Quest Affiliate
Orange-Ulster BOCES S.L.S.
Putnam Hospital: A Health Quest Affiliate
Rampapo Catskill Library System
Rockland BOCES S.L.S.
Roosevelt-Vanderbil Historical Association
Salvation Army Library
Sharon Hospital
St. Luke’s Cornwall Hospital
St. Thomas Aquinas College
Sullivan BOCES S.L.S.
SUNY Columbia-Greene Community College
SUNY Dutchess Community College
SUNY New Paltz
SUNY Orange Community College
SUNY Rockland Community College
SUNY Sullivan Community College
SUNY Ulster County Community College
TourCOM Middletown Medical Library
Ulster County BOCES S.L.S.
Unification Theological Seminary
United States Military Academy Library
Vassar Brothers Medical Center: A Health Quest Affiliate
Vassar College Library
HRVH Members
Bronxville History Center
Chatham Public Library
Chester Historical Society
City of Newburgh
Cornwall Public Library
Ellenville Public Library & Museum
Friends of Historic Kingston
Goshen Public Library
Greater Hudson Heritage Network
Greene County Library Association
Greenwood Lake Public Library
Haviland-Heidgerd Historical Collection, Elting Memorial Library
Historic Red Hook Historical Society of Rockland County
Hudson River Maritime Museum
Hudson River Valley Institute
Hudson Valley Visual Arts Consortium
Irvington Public Library
Liberty High School Library
Media Center
Library Association of Rockland County
Locust Grove Historic Estate Museum Village
Moffat Library of Washingtonville
New Rochelle Public Library
Nyack Library
Orange County Historical Society
Orangetown Historical Museum Archives
Palisades Parks Conservancy, Inc.
Plattsburgh Library & Historical Society
Putnam County Historian’s Office
The Reher Center
Rhinebeck Historical Society
Saugerties Public Library
Schenectady County Public Library
Somers Historical Society
Sound and Story Project of the Hudson Valley
Stone Ridge Library
Town of New Paltz
Trinity Pawling School
Tuxedo Park Library
Ulster County Historical Society
Welden Josephine-Louise Public Library
West Hurley Public Library
Wildersiein Preservation
Woodstock Public Library
District

Library Services Program continued to receive a 30% discount on electronic books and journals for hospitals. In addition, the Medical Information Services Program provided 400 articles during the year.

Five Southeastern staff traveled to Albany to meet with 22 elected officials who represent the Southeastern region. The purpose of the meeting was to advocate for more library aid and funding. The 2017-2018 state budget allotted $36 million in library aid.

We hosted the second annual SENY-Con, a day of presentations from members. By the end of 2017, over 1,500 people participated in 100 of our Professional Development programs, including webinars, Special Interest Groups, and continuing education classes.

We debuted Southeastern’s Library Shadow program, a benefit for members who wanted to visit other members. In the pilot program, we matched 20 people as hosts and visitors to local academic, public, and special libraries.

Southeastern celebrated 50 years of service to the Hudson Valley’s library community. We hosted a gala at Locust Grove Estate with guest speaker Daniel Russell, who spoke about the future of libraries as we reflected on and celebrated our past.

As a certified provider of New York State Continuing Teacher and Leader Education credits for teachers and librarians, we produced a workshop series called Educator Lab: Library Media Literacies to teach library skills to classroom teachers.

We co-produced and hosted the Northeast Regional Digital Collections Conference, held in Kingston, NY. The event featured 15 presentations about the future of digital collections in the state, and 78 people attended the event.

In 2017, the Coordinated Collection Development Aid Program awarded $104,753 to 14 academic library members. The program’s purpose is to enhance academic library collections thereby strengthening regional collections.

Southeastern debuted Ask the Lawyer. The service lets members use an online form to request information from an attorney on matters such as intellectual property, digital rights management, contracts, and other issues that impact library operations.

SEAL 2.0 (Southeastern Access to Libraries), our website for resource sharing, became fully operational as we shut down VDX. By the end of the year, the new system had facilitated providing 1,235 items to patrons.

Two people were accepted to Individual Membership, a new category for 2017.

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